# AVAILABLE FOR SALE







# PALMILLA APARTMENTS 510 EAST HATCHER ROAD, PHOENIX, AZ 24 APARTMENT HOMES

Price: \$695,000 Price/Unit: \$28,958 Price/SF: \$49.29

Presented by:
TODD BRAUN
PRINCIPAL
602.474.9550
tbraun@leearizona.com

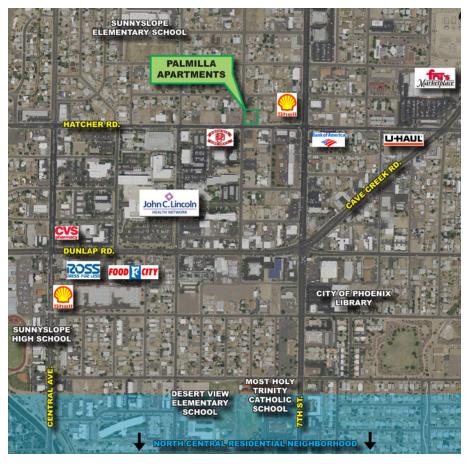


### INVESTMENT OVERVIEW:

Palmilla is a 24-unit apartment community located in a desirable North Central Phoenix neighborhood. The property was built in 1984 of block and stucco construction with pitched roofs and is individually metered for electricity. The community is comprised of one rental building consisting of twelve one-bedroom/one bath units and twelve two-bedroom/one-bath floor plans in which the majority of the units have been remodeled with new cabinets and ceramic tile flooring. Palmilla is situated on approximately 3/4 acre and has sweeping mountain and city views. Community amenities include a BBQ area with benches and tables and an on-site laundry facility.

**Palmilla** is within close proximity to the John C. Lincoln North Mountain Hospital, the Sunnyslope Community Center, a Fry's Marketplace and a Basha's anchored shopping center. The **Palmilla** is located within one of the finest school districts in the state with Sunnyslope Elementary and Sunnyslope High School within walking distance

# **AERIAL OVERVIEW:**



## **INVESTMENT HIGHLIGHTS:**

- Individually Metered for Electricity
- On-Site Laundry Facility
- Majority Remodeled Interiors with New Cabinets and Ceramic Tile Flooring
- Strong Drive by Exposure
- Pitched/Shingle Roofs
- Concrete 2nd Story & 3rd Story Sub Floors
- Stabilized Operations
- Efficient Expenses Structure



# **PROFORMA**

| Туре       | # of Units | Sq. Ft.<br>(Approx.) | Total S.F.<br>(Approx.) | Rent<br>per S.F. | Total Monthly<br>Rent | Proforma<br>Rent |
|------------|------------|----------------------|-------------------------|------------------|-----------------------|------------------|
| 1BD/1BA    | 12         | 525                  | 6,300                   | \$0.73           | \$4,620               | \$385            |
| 2BD/1BA    | 12         | 650                  | 7,800                   | \$0.75           | \$5,820               | \$485            |
| Total/Avg. | 24         | 588                  | 14,100                  | \$0.74           | \$10,440              | \$435            |

#### **RENTAL INCOME**

Gross Market Rent

Vacancy Loss

#### **Gross Rent**

Concessions/Loss to Lease

Bad Debt

#### **Net Rental Income**

Other Income

#### **TOTAL INCOME**

#### **OPERATING EXPENSES**

Administrative

Repairs & Maintenance

Utilities

Payroll

Property Taxes

Property Insurance

Management Fee

Reserves/Capital

| TOTAL EXPENS | ES |
|--------------|----|
|--------------|----|

# **NET OPERATING INCOME**

| \$48,109  | \$2,005 |  |  |
|-----------|---------|--|--|
| \$61,380  | \$2,558 |  |  |
| 4,800     | \$200   |  |  |
| 4,280     | 3.91%   |  |  |
| 2,400     | \$100   |  |  |
| 6,700     | \$279   |  |  |
| 12,000    | \$500   |  |  |
| 15,600    | \$650   |  |  |
| 14,400    | \$600   |  |  |
| \$1,200   | \$50    |  |  |
|           |         |  |  |
| \$109,489 | \$4,562 |  |  |
| 6,960     | 290     |  |  |
| \$102,529 | \$6,515 |  |  |
| (1,102)   | -1.00%  |  |  |
| (6,615)   | -6.00%  |  |  |
| \$110,246 | \$4,594 |  |  |
| (15,034)  | -12.00% |  |  |
| \$125,280 | \$5,220 |  |  |



