

The Biggest Deal



Douglas Jacoby, CCIM, of Colliers International in Boston and a partner represented the Massachusetts Office of Business Development in the \$280 million leasehold interest sale of a 600,000-sf office and retail building in Boston to Intercontinental Real Estate Corp.

Office Big Deal



← **Jill Rasmussen**, CCIM, of The Davis Group in Minneapolis and her partners

represented a group of investors in the \$116 million sale of a 362,354-sf, eight-building medical office portfolio in Minnesota and North Dakota to Physicians Realty Trust.



← **John D. Hale**, CCIM, of Davlyn Investments in San Diego

represented his company in the more than \$16.4 million purchase of a 74,807-sf, two-building office park in Carlsbad, Calif, for LNR.



← **W. Jeffrey Cotter**, CCIM, of Absolute Investment & Realty Services

in Tampa, Fla., represented an undisclosed seller in the \$5.9 million sale of 14,704 sf of office space in Cape Canaveral, Fla., to an undisclosed fund. Cotter also represented an undisclosed seller in the more than \$4 million sale of 10,115 sf of office space in

Johnson City, Tenn., to an undisclosed fund.



← **R. Craig Coppola**, CCIM, and **Andrew Cheney**, CCIM, of Lee & Associates Arizona in Phoenix and two partners



represented Piedmont Office Realty in the more than \$5.8 million lease of 15,197 sf of office space in Chandler, Ariz., to Americredit Financial Services.

Cathy A. Jones, CCIM, of Sun Commercial Real Estate in Las Vegas and four partners represented Laurie and Bob Kicks in the more than \$4.6 million purchase of a 7,942-sf medical office property in Kyle, Texas, from an undisclosed seller.



← **John M. Hardin**, CCIM, of J.H. Berry & Gilbert in Birmingham,

Ala., represented a local investor in the \$3.6 million sale of the 31,850-sf TekLinks headquarters building in Birmingham to Gladstone Commercial Corp.



← **Thomas F. Campenni**, CCIM, of Thomas F. Campenni Co.

in Stuart, Fla., and a partner represented 21 West 46th Street LLC in the 10-year, \$3.5 million lease of 7,000 sf of office space in New York City to Yellow Oro.

Retail Big Deal



← **Alex Divaris**, CCIM, of Divaris Real Estate in Virginia Beach, Va., represented

Armada Hoffler Properties in the sale of two Maryland shopping centers totaling 186,583 sf to subsidiaries of Oekos Management Corp. for \$20.2 million in cash, net of \$15.2 million in 1031 exchange proceeds, and 415,500 shares of Armada Hoffler common stock.



← **Sean Glickman**, CCIM, of Coldwell Banker

Commercial in Maitland, Fla., represented a 106-year old family-owned company in the \$16 million sale of a Super Target retail center in

Titusville, Fla., to an international investment firm.

Kenneth Hurst, CCIM, of Stevens Realty Group in Metairie, La., negotiated the \$13 million sale of a 138,782-sf shopping center in Chalmette, La., from 8700 West Judge Perez LLC to Chalmette Management LP.



← **Fabio F. Faerman**, CCIM, of FA Commercial Advisors in

Miami represented a group of South American investors in the \$10.5 million purchase of 17,500 sf of retail space in Miami from an undisclosed seller.



← **Parker Carroll**, CCIM, of Coldwell Banker Commercial Net

Leased Investment Group in Austin, Texas, represented Retail Pflugerville Partners LP in the more than \$8.8 million sale of the 67,149-sf Pflugerville West Shopping Center in Pflugerville, Texas, to Pflugerville West Partners Ltd.



← **Sean W. Patrick**, CCIM, of Ackerman & Co. in Atlanta

represented Sterling Value Add Partners II LP in the more than \$8.6 million purchase of an 81,829-sf shopping center in Roswell, Ga., from GE Credit Equities.

Robert H. Burns, CCIM, of Robert H. Burns Co. in Nashville, Tenn., represented United Carothers LLC in the \$8.2 million purchase of the 20,902-sf Reliant Bank Center in Nashville, Tenn., from RBC Properties.