



# MATT MCDUGALL

SIOR, Principal

SPECIALIZING  
IN INDUSTRIAL  
& INVESTMENT  
BROKERAGE

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## PARTIAL CLIENT LIST

- ▶ American Vision Windows
- ▶ Bobier Sales
- ▶ Coated Metals Group
- ▶ Cohen Asset Management
- ▶ First Financial Bank
- ▶ L&W Machine Company
- ▶ Pacific Seafood
- ▶ Trademark Visual
- ▶ Tower Services
- ▶ USD, Inc.
- ▶ Washington Federal Bank
- ▶ Wells Fargo Bank
- ▶ Western Electrical Services

## PROFILE

Mr. McDougall is a licensed Arizona Real Estate Broker and a graduate of University of Richmond. Mr. McDougall specializes in the representation of landlords and tenant specializing in the leasing and sales of industrial properties in the Metropolitan Phoenix real estate market. Mr. McDougall's extensive knowledge of the Metropolitan Phoenix market is complemented by thorough analysis and marketing skills involving tenant relocation, tenant expansion, lease negotiations, market analysis and property marketing. These qualities, along with a strong work ethic, have enabled him to become a respected presence within the market.

## CAREER SUMMARY

Mr. McDougall has completed over 600 transactions totaling over 5.6 million square feet valued in excess of \$214 million.

### Notable Recent Transactions Include:

- 109 N. 37th Avenue 208,835 SF
- 2225 S. 75th Avenue 155,794 SF
- 3602 W. Washington Street 105,000 SF
- 6615 W. Boston Street 96,000 SF
- 2021 E. Jones Avenue 94,885 SF

## EXPERIENCE

- 2010 to present: Lee & Associates Arizona / Principal
- 2006 to 2010: NAI Horizon / Senior Associate

## ACHIEVEMENTS

- NAI Horizon Cold Call Award 2009
- NAI Horizon Young Gun of the Year 2006
- NAIOP Member
- SIOR Member (November 2017 - Present)

## EDUCATION

- Bachelor of Arts in Finance, University of Richmond