

# DEAL MAKERS

Moorings in the more than \$3.4 million sale of the 11,280-sf Stoney's Plaza in Naples from Blueprint Punta Gorda LLC.

## Office Big Deal



← **R. Craig Coppola, CCIM,** and **Andrew Cheney, CCIM,** of Lee &



Associates Arizona in Phoenix represented Phoenix

Investors #17, 20, 21 LLC in the more than \$40.8 million sale of 279,503 sf of office space in Tempe, Ariz., to KDI Investments.



← **Cathy A. Jones, CCIM,** of Sun Commercial Real Estate in Las

Vegas and three partners represented CFRE Holdings LLC in the \$13.4 million purchase of a 39,600-sf office property in Rancho Cucamonga, Calif., from an undisclosed seller.



← **Beau Beery, CCIM,** of Coldwell Banker Commercial M.M. Parrish in

Gainesville, Fla., represented Nalbandian Properties in the 20-year, more than \$10.2 million lease of 40,000 sf of office space in Gainesville to the Alachua County Supervisor of Elections.



← **Kevin D. Chin, CCIM,** of Sperry Van Ness in San Francisco represented 807

Montgomery LLC in the more than \$5.2 million purchase of 10,540 sf of office space in San Francisco from an undisclosed seller.

## Land Big Deal



← **Brett Killips, CCIM,** and **Jeff McCammon, CCIM,** of Cushman & Wakefield in



Edmonton, Alberta, and two partners negotiated the

\$12 million sale of 210 acres of residential development land near St. Albert, Alberta, from an undisclosed seller to an undisclosed buyer.



← **William H. Rollins Jr.,** of Land Solutions in Fort Myers, Fla., and a

partner represented University Highlands Partnership in the \$10.2 million sale of 73 acres of land in Estero, Fla., to Pulte Home Corp. Rollins and a partner also represented Jeffery D. Gargiulo in the more than \$9.7 million sale of 620 acres of land in Naples, Fla., to The Trust of Public Land.



← **Frank Hammond, CCIM,** of Colliers International in

Greenville, S.C., and a partner represented Flournoy Development in the more than \$7.8 million purchase of six acres of land in Greenville from an undisclosed seller. Hammond and a partner also represented the sellers in the

more than \$5.9 million sale of 20 acres of land in Greenville to Walmart.



← **Brian L. Lightle, CCIM,** of Lightle Beckner Robison in

Melbourne, Fla., represented Space Coast Credit Union in the \$6.5 million sale of 26 acres of retail development land in Bradenton, Fla., to GH & G Lockwood LLC.



← **Rick Gentry, CCIM,** of Cushman & Wakefield/

Cornerstone in Knoxville, Tenn., negotiated the \$6 million sale of more than 5.3 acres of land in Knoxville from an undisclosed seller to an undisclosed buyer.



← **James V. Garinger, CCIM,** and



**Frederick G. Kolb, CCIM,** of Colliers International in Fort Myers, Fla., represented

JTAD Estero LLC in more than \$5.8 million sale of a 43-acre commercial and residential site in Estero, Fla., to SD Estero Crossing LLC.



← **Ryan Sampson, CCIM,** of Eshenbaugh Land Co. in

Tampa, Fla., represented the seller in the more than \$4.2 million sale of 65 acres of land in Ruskin, Fla., to an undisclosed buyer.

**Jack V. Owens, CCIM,** of Lee & Associates Charleston in Charleston, S.C.,

represented Brigade Holding Co. LLC in the \$3.4 million purchase of 9.9 acres of land in Charleston from an undisclosed seller. Owens and **Amanda Reeves, CCIM,** of Lee & Associates Charleston in Charleston represented King Street Partners LLC in the more than \$3.3 million purchase of .27 acres of land in Charleston from TKH Holdings Group.

## Financing Big Deal



← **Brad Cox, CCIM,** of Thomas D. Wood and Co. in Sarasota,

Fla., and a partner arranged a \$29.6 million construction loan for the 280-unit Estero Oaks Apartments in Estero, Fla., for an undisclosed borrower.



← **Paul B. Natalizio, CCIM,** of Cornerstone Realty Capital

in Lexington, Mass., arranged the more than \$24.3 million refinancing of three multifamily properties totaling 82 units in Boston for Zeena Realty LLC.

## Multifamily Big Deal



← **Thomas McConnell, CCIM,** of Marcus & Millichap in Elmwood Park,

N.J., negotiated the \$14 million corporate stock sale of the 130-unit Canterbury Garden apartment complex in North Arlington, N.J., from Canter-